

Personal Data

Name: Igor Almazov
Address: BERN , Switzerland
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Date and place of birth: 01.05.1969, Russia, 45 years old.
Marital status: Married, one child
Nationality: Russian
Degrees: Diploma in Electronic Engineering,
Bauman Moscow State Technical University

Employment History

05/2013-present time	Business Development / Area Sales Manager Area: Eastern Europe, Central Asia, Caucasus ABB Switzerland Ltd, Baden, CH Global Engineering Center, Power Systems www.abb.com
01/2011 –04/2013	Global Account Manager Responsible for business development with NOVARTIS globally. Schneider Electric , Ittigen, Switzerland Schneider Global Business Development www.schneider-electric.com
05/2008-12/2010	Head of Group of Key Account Managers Sectors: Automotive; Food & Beverage; Mining; Cement Industry Schneider Electric, Moscow Head Office, Russia Schneider Global Business Development www.schneider-electric.ru

05/2004 – 04/2008	International Accounts Manager Sector: Food & Beverage, International Projects Schneider Electric, Moscow Head Office, Russia <i>www.schneider-electric.ru</i>
10/2001 – 04/2004	Key Accounts Manager, Sector: Chemical Industry of Russia Schneider Electric, Moscow Head Office, Russia <i>www.schneider-electric.ru</i>
06/2000 – 09/2001	Distribution Sales Manager Country: Russia Yokogawa Electric , Moscow Head Office, Russia <i>www.yokogawa.ru</i>
09/1994 – 05/2000	Senior Sales Engineer / Business Development Countries: Russia, Ukraine, Kazakhstan, Belarus, Moldova Danfoss, Moscow Head Office, Russia <i>www.danfoss.ru</i>
<i>Languages</i>	<i>English –fluent</i> <i>French –good</i> <i>Spanish –good</i> <i>German – basic</i> <i>Russian - native</i>

Education and Qualifications

1986 – 1994 **Engineer in Electronic Engineering/ Biomechanical Engineering**
Bauman Moscow State Technical University

09/1999 - 10/1999 Frances King School of Advanced English in London.

2002 Chambery School of French in France

2005-2010 Several Management Trainings in Schneider Electric

2011-2013 MIGROS School of German in Bern, TLC in Baden, Switzerland

2010-2012 Demand Creation, Solution Sales Master Degree in France

Interests Olympic Games pins collection, volleyball & swimming